

Central Intelligence Agency

86-1636



Washington, D.C. 20505

13 OCT 1986

Mr. Carl Conti
Vice President
IBM
1000 Westchester Avenue
White Plains, New York 10604

Dear Mr. Conti:

My associates and I thank you for the discussions IBM hosted on our recent visit to White Plains. The information presented on the IBM 3090 series enhancements sharpened our understanding of what the Corporation intends for this family of processors. Of even greater value was the insight Bill Thomson provided into IBM's executive development activities. CIA and IBM share common values regarding their employees. The career management discussion indicated that not only do we ask ourselves the same questions but, similarly, struggle with the answers.

We appreciate the time you spent with us, and the opportunity to provide an adequate foundation for the executive relationship with CIA. IBM provides significant service to us in fulfilling our mission and the relationship merits continued senior executive participation.

I renew my invitation for you to visit CIA. A tour will add substance to the images we presented in New York. I look forward to that visit.

Sincerely,

[s/ William F. Donnelly]

William F. Donnelly
Deputy Director
for
Administration

DD/A REGISTRY

66-6

SUBJECT: Visit to IBM

ORIG: C/SPED/ESG/OIT-0:

(29 Aug 86)

STAT

rev 1 (02 Sep 86)
rev 2 (10 Sep 86)
rev 3 (19 Sep 86)
rev 4 (23 Sep 86)
rev 5 (02 Oct 86)

Distribution:

Original - Addressee
2 - DDA
1 - D/OIT
1 - ESG Chrono
1 - SPED/ESG Chrono
2 - OIT Registry